

(Incorporated in Malaysia)

# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30 SEPTEMBER 2015

|  |      | 3 MONTHS ENDED |             | PERIOD ENDED |              |
|--|------|----------------|-------------|--------------|--------------|
|  | Note | 30/09/2015     | 30/09/2014  | 30/09/2015   | 30/09/2014   |
|  | _    | RM'000         | RM'000      | RM'000       | RM'000       |
| Revenue  |      | 128,268        | 122,512     | 392,611      | 375,932      |
| Cost of sales                                    |      | (101,652)      | (94,124)    | (303,563)    | (288,025)    |
| Gross profit                                     |      | 26,616         | 28,388      | 89,048       | 87,907       |
| Other income                                     |      | 1,862          | 1,058       | 3,965        | 2,743        |
| Selling & marketing expenses                     |      | (15,104)       | (14,071)    | (45,650)     | (42,347)     |
| Administrative expenses                          |      | (5,006)        | (5,036)     | (14,976)     | (15,169)     |
| Other expenses                                   |      | 34             | (140)       | (959)        | (503)        |
| Finance cost                                     |      | (10)           | (1)         | (11)         | (4)          |
| Share of results of a joint venture              |      | -              | 83          | -            | 326          |
| Share of results of an associate                 |      | (671)          | -           | (2,740)      | -            |
| Profit before tax                                | A7   | 7,721          | 10,281      | 28,677       | 32,953       |
| Income tax expense                               | В6   | (2,333)        | (2,871)     | (8,241)      | (8,521)      |
| Net profit for the period                        | _    | 5,388          | 7,410       | 20,436       | 24,432       |
| Other comprehensive income:                      |      |                |             |              |              |
| Exchange differences on translation of foreign   |      |                |             |              |              |
| operations, net of tax                           |      | 7,050          | -           | 7,048        | -            |
| Total comprehensive income for the period        | _    | 12,438         | 7,410       | 27,484       | 24,432       |
| Net profit attributable to:                      |      |                |             |              |              |
| Owners of the parent                             |      | 5,381          | 7,382       | 20,430       | 24,342       |
| Non-controlling interest                         |      | 7              | 28          | 6            | 90           |
| Net profit for the period                        |      | 5,388          | 7,410       | 20,436       | 24,432       |
|  |      |                |             |              |              |
| Total comprehensive income attributable to:      |      | 40.404         | 7.000       | 07.470       | 04.040       |
| Owners of the parent                             |      | 12,431<br>7    | 7,382<br>28 | 27,478<br>6  | 24,342<br>90 |
| Non-controlling interest                         |      | •              |             | -            |              |
| Total comprehensive income for the period        | _    | 12,438         | 7,410       | 27,484       | 24,432       |
| Earnings per share attributable to owners of the |      |                |             |              |              |
| parent:  |      | Sen            | Sen         | Sen          | Sen          |
| - Basic  | B11  | 4.59           | 6.30        | 17.44        | 20.78        |
| - Diluted  | B11  | 4.59           | 6.30        | 17.44        | 20.78        |

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying explanatory notes attached to the Interim Financial Statements.

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# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2015

|   | Note         | As at 30/09/2015 RM'000 | As at<br>31/12/2014<br>RM'000 |
|---|--------------|-------------------------|-------------------------------|
|   | -            |                         | (Audited)                     |
| ASSETS  |              |                         |                               |
| Non-Current Assets Property, plant and equipment          | A12          | 100,090                 | 99,555                        |
| Investment properties                                     | AIZ          | 6,429                   | 5,855                         |
| Intangible assets   |              | 1,702                   | 1,222                         |
| Investment in an associate                                |              | 4,376                   | 7,116                         |
| Deferred tax assets                                       |              | 440                     | 168                           |
| Receivables   |              | 10,000                  | 10,000                        |
| Long term investment                                      | _            | 5,520                   | 5,520                         |
|   | =            | 128,557                 | 129,436                       |
| Current Assets Inventories                                |              | 64,243                  | 51,697                        |
| Receivables   |              | 126,814                 | 113,809                       |
| Prepayments   |              | 986                     | 375                           |
| Tax recoverable   |              | 354                     | 409                           |
| Derivative financial instruments                          | A15 & B12    | 312                     | 174                           |
| Deposits, bank and cash balances                          |              | 58,645                  | 56,056                        |
|   | <del>-</del> | 251,354                 | 222,520                       |
| Assets classified as held for sale                        | A10          | 2,479                   | 2,479                         |
|   | <del>-</del> | 253,833                 | 224,999                       |
| TOTAL ASSETS  | =            | 382,390                 | 354,435                       |
| EQUITY AND LIABILITIES Current Liabilities                | 20           | 40                      |                               |
| Borrowings  | B8           | 13                      | 11                            |
| Derivative financial instruments                          | A15 & B12    | 36                      | 96 505                        |
| Payables Current tax payable                              |              | 100,182<br>2,088        | 86,505<br>2,236               |
| Guiletti tax payable                                      | _            | 102,319                 | 88,752                        |
| Non-Current Liabilities                                   | =            | .02,0.0                 | 55,.52                        |
| Borrowings  | B8           | 27                      | 33                            |
| Deferred tax liabilities                                  | _            | 5,155                   | 5,359                         |
|   | _            | 5,182                   | 5,392                         |
| TOTAL LIABILITIES   | <del>-</del> | 107,501                 | 94,144                        |
| NET ASSETS  | <u>=</u>     | 274,889                 | 260,291                       |
| EQUITY  |              |                         |                               |
| Equity attributable to owners of the parent               |              |                         |                               |
| Share capital   |              | 117,146                 | 117,146                       |
| Reserves  |              | 11,229                  | 4,181                         |
| Retained earnings   | B14_         | 146,152                 | 138,608                       |
|   |              | 274,527                 | 259,935                       |
| Non-controlling interest                                  | _            | 362                     | 356                           |
| TOTAL EQUITY  | =            | 274,889                 | 260,291                       |
|   | <u>-</u>     | RM                      | RM                            |
| Net Assets per share attributable to owners of the parent | =            | 2.34                    | 2.22                          |

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the accompanying explanatory notes attached to the Interim Financial Statements.



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# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 SEPTEMBER 2015

|  | ← Note | Non-Distribu Share Capital RM'000 | Foreign<br>currency<br>translation<br>reserve<br>RM'000 | Retained<br>Earnings<br>RM'000 | Equity<br>attributable<br>to owners of<br>the parent,<br>total<br>RM'000 | Non-<br>controlling<br>Interest<br>RM'000 | Total<br>Equity<br>RM'000 |
|--|--------|-----------------------------------|---|--------------------------------|--|---|---------------------------|
| PERIOD ENDED 30 SEPTEMBER 2015                           |        |                                   |   |                                |  |   |                           |
| Balance at 1 January 2015                                |        | 117,146                           | 4,181   | 138,608                        | 259,935  | 356                                       | 260,291                   |
| Total comprehensive income                               |        | -                                 | 7,048   | 20,430                         | 27,478   | 6   | 27,484                    |
| Transaction with owners                                  |        |                                   |   |                                |  |   |                           |
| Dividends on ordinary shares                             | A8     | -                                 | -   | (12,886)                       | (12,886)   | -   | (12,886)                  |
| Total transaction with owners                            |        | -                                 | -   | (12,886)                       | (12,886)   | -   | (12,886)                  |
| Balance as at 30 September 2015                          | =      | 117,146                           | 11,229  | 146,152                        | 274,527  | 362                                       | 274,889                   |
| PERIOD ENDED 30 SEPTEMBER 2014 Balance at 1 January 2014 |        | 93,717                            | 3,218   | 137,896                        | 234,831  | 243                                       | 235,074                   |
| Total comprehensive income                               |        | -                                 | -   | 24,342                         | 24,342   | 90  | 24,432                    |
| Transaction with owners                                  |        |                                   |   |                                |  |   |                           |
| Issue of ordinary shares pursuant to bonus iss           | sue    | 23,429                            | -   | (23,429)                       | -  | -   | -                         |
| Dividends on ordinary shares                             | A8     | -                                 | -   | (9,723)                        | (9,723)  | -   | (9,723)                   |
| Total transaction with owners                            | ·      | 23,429                            | -   | (33,152)                       | (9,723)  | -   | (9,723)                   |
| Balance as at 30 September 2014                          |        | 117,146                           | 3,218   | 129,086                        | 249,450  | 333                                       | 249,783                   |

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying explanatory notes attached to the Interim Financial Statements.



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# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 30 SEPTEMBER 2015

|  | PERIOD E   | NDED       |
|--|------------|------------|
|  | 30/09/2015 | 30/09/2014 |
|  | RM'000     | RM'000     |
| Operating activities   |            |            |
| Profit before tax  | 28,677     | 32,953     |
| Adjustments for:   |            |            |
| Depreciation and amortisation                                    | 6,738      | 6,707      |
| Net profit on disposal of property, plant and equipment          | (225)      | (181)      |
| Property, plant and equipment written off                        | 1          | 2          |
| Share of results of a joint venture                              | -          | (326)      |
| Share of results of an associate                                 | 2,740      | -          |
| Net profit on disposal of available-for-sale financial asset     | =          | (297)      |
| Fair value changes of derivative financial instruments           | (102)      | 21         |
| Inventories written off and written down/(written back)          | 244        | (212)      |
| Impairment loss on trade receivables                             | 137        | 82         |
| Interest expense   | 11         | 4          |
| Interest income  | (911)      | (606)      |
| Operating cash flows before changes in working capital           | 37,310     | 38,147     |
| Inventories  | (12,790)   | (3,462)    |
| Receivables  | (13,753)   | (18,310)   |
| Payables   | 13,677     | 12,270     |
| Cash generated from operations                                   | 24,444     | 28,645     |
| Tax paid   | (8,813)    | (7,788)    |
| Net cash flows generated from operating activities               | 15,631     | 20,857     |
| Investing activities   |            |            |
| Proceeds from the disposal of available-for-sale financial asset | =          | 4,225      |
| Investment in an associate                                       | -          | (1,988)    |
| Repayment of shareholders loans                                  | -          | -          |
| Purchase of property, plant and equipment & intangible assets    | (3,796)    | (3,802)    |
| Proceeds from disposal of property, plant and equipment          | 339        | 182        |
| Withdrawal from/(Placement in) short term deposit                | 7,098      | (2,096)    |
| Interest received  | 911        | 606        |
| Net cash flows generated from/(used in) investing activities     | 4,552      | (2,873)    |
| Financing activities   |            |            |
| Finance lease (repaid)/raised                                    | (4)        | 46         |
| Dividends paid   | (12,886)   | (9,723)    |
| Other financing activities paid                                  | (11)       | (4)        |
| Net cash flows used in from financing activities                 | (12,901)   | (9,681)    |
| Net increase in cash and cash equivalents                        | 7,282      | 8,303      |
| Cash and cash equivalents at 1 January                           | 44,260     | 27,151     |
| Effect of exchange rate changes on cash and cash equivalents     | 2,406      | -          |
| Cash and cash equivalents at the end of the financial period     | 53,948     | 35,454     |

Included in the deposits, bank and cash balances is RM 4,698,000 (30 September 2014 : RM 7,749,000) placed with money market fund held for investment purposes and does not form part of cash and cash equivalents.

The Condensed Consolidated Statement of Cash Flow should be read in conjunction with the accompanying explanatory notes attached to the Interim Financial Statements.



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# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

#### A NOTES PURSUANT TO MFRS 134 FOR THE PERIOD ENDED 30 SEPTEMBER 2015

#### A1 Basis of preparation

These unaudited condensed consolidated interim financial statements for the period ended 30 September 2015 have been prepared in accordance with MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. These unaudited condensed consolidated interim financial statements also comply with IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board. It should be read in conjunction with the Group's most recent audited financial statements for the year ended 31 December 2014.

These unaudited condensed consolidated interim financial statements have been prepared on a historical cost basis except for the certain financial assets and liabilities classified as financial assets and liabilities at fair value through profit or loss and financial assets designated as available for sale.

#### A2 Significant accounting policies

The significant accounting policies adopted in preparing these unaudited condensed consolidated interim financial statements are consistent with those of the audited financial statements for the year ended 31 December 2014 except for the adoption of the following standards, wherever applicable to the Group and Company:

|   | Effective for annual |
|---|----------------------|
|   | periods beginning    |
| Description   | on or after          |
| Annual Improvements to MFRSs 2012 – 2014 Cycle  | 1 January 2016       |
| Amendments to MFRS 116 and MFRS 138: Clarification of Acceptable Methods of Depreciation and Amortisation         | 1 January 2016       |
| Amendments to MFRS 116 and MFRS 141: Agriculture: Bearer Plants   | 1 January 2016       |
| Amendments to MFRS 10 and MFRS 128: Sale or Contribution of Assets between an Investor and its Associate or Joint | 1 January 2016       |
| Venture   |                      |
| Amendments to MFRS 11: Accounting for Acquisitions of Interests in Joint Operations                               | 1 January 2016       |
| Amendments to MFRS 127: Equity Method in Separate Financial Statements  | 1 January 2016       |
| Amendments to MFRS 101: Disclosure Initiatives  | 1 January 2016       |
| Amendments to MFRS 10, MFRS 12 and MFRS 128: Investment Entities: Applying the Consolidation Exception            | 1 January 2016       |
| MFRS 14 Regulatory Deferral Accounts  | 1 January 2016       |
| MFRS 15 Revenue from Contracts with Customers   | 1 January 2017       |
| MFRS 9 Financial Instruments  | 1 January 2018       |

The directors expect that the adoption of the above standards and interpretations will have no material impact on the financial statements in the period of initial application except as disclosed below:

# Amendments to MFRS 101: Disclosure initiatives

The amendments to MFRS 101 include narrow-focus improvements in the following five areas:

- Materiality
- Disaggregation and subtotals
- Notes structure
- · Disclosure of accounting policies
- Presentation of items of other comprehensive income arising from equity accounted investments

The directors of the Company do not anticipate that the application of these amendments will have a material impact on the Group's and the Company's financial statements.

# MFRS 15 Revenue from contracts with customers

MFRS 15 establishes a new five-step models that will apply to revenue arising from contracts with customers. MFRS 15 will supersede the current revenue recognition guidance including MFRS 118 Revenue, MFRS 111 Construction Contracts and the related interpretations when it becomes effective.

The core principle of MFRS 15 is that an entity should recognise revenue which depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Under MFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e when "control" of the goods or services underlying the particular performance obligation is transferred to the customer.

Either a full or modified retrospective application is required for annual periods beginning on or after 1st January 2017 with early adoption permitted. The Group is currently assessing the impact of MFRS 15 and plans to adopt the new standard on the required effective date.



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# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

#### A NOTES PURSUANT TO MFRS 134 FOR THE PERIOD ENDED 30 JUNE 2015 (continued)

#### A2 Significant accounting policies (continued)

# MFRS 9 Financial instruments

In November 2014, MASB issued the final version of MFRS 9 Financial Instruments which reflects all phases of the financial instruments project and replaces MFRS 139 Financial Instruments: Recognition and Measurement and all previous versions of MFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting. MFRS 9 is effective for annual periods beginning on or after 1st January 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. The adoption of MFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but no impact on the classification and measurement of the Group's financial liabilities.

#### A3 Seasonality or cyclicality of interim operations

The Group's interim operations are not affected materially by any seasonal or cyclical factors.

#### A4 Unusual items

There were no unusual items that affected the assets, liabilities, equity, net income or cash flows for the period ended 30 September 2015.

#### A5 Changes in estimates of amounts reported in prior interim periods of the current financial year or in prior financial year.

There were no changes in estimates of amounts reported in the prior interim periods of the current financial year or prior financial year.

#### A6 <u>Issuances</u>, cancellations, repurchases, resale and repayments of debt and equity securities

There were no issuance and/or repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares during the period ended 30 September 2015.

| A7 Profit before tax                                       | 3 MONTHS ENDED |            | PERIOD E   | NDED       |
|--|----------------|------------|------------|------------|
| Included in profit before tax are the following items:     | 30/09/2015     | 30/09/2014 | 30/09/2015 | 30/09/2014 |
| ·  | RM'000         | RM'000     | RM'000     | RM'000     |
| Interest income  | 296            | 218        | 911        | 606        |
| Other income including investment income                   | 525            | 718        | 1,601      | 1,430      |
| Interest expense   | (10)           | (1)        | (11)       | (4)        |
| Depreciation and amortisation                              | (2,256)        | (2,200)    | (6,738)    | (6,707)    |
| Impairment loss impairment loss on trade receivables       | (6)            | (28)       | (137)      | (82)       |
| Written off and written down of Inventories                | (47)           | 288        | (244)      | 212        |
| Net profit on disposal of property, plant and equipment    | -              | 99         | 225        | 181        |
| Profit on disposal of AFS Financial Asset                  | -              | -          | -          | 297        |
| Property, plant and equipment written off                  | -              | (2)        | (1)        | (2)        |
| Fair value gain/(loss) of derivative financial instruments | 154            | 14         | 102        | (21)       |
| Foreign exchange gain                                      | 833            | 18         | 714        | 148        |

### A8 Dividends paid and declared

The amount of dividends paid/payable during the current and previous interim period are as follows:

| In respect of the financial year ended 31 December                               | 30/09/2015<br>RM'000 | 30/09/2014<br>RM'000 |
|--|----------------------|----------------------|
| 2015: Interim single-tier dividend of 5.0 sen per share paid on 30-Sep-15        | 5,857                | -                    |
| 2014: Final dividend comprising 6.0 sen single tier per share paid on 17-June-15 | 7,029                | -                    |
| 2014: Interim single-tier dividend of 3.50 sen per share paid on 30-Sep-14       | -                    | 4,100                |
| 2013: Final dividend comprising 6.0 sen single tier per share paid on 05-June-14 | -                    | 5,623                |
|  | 12,886               | 9,723                |



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# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

#### A NOTES PURSUANT TO MFRS 134 FOR THE PERIOD ENDED 30 SEPTEMBER 2015 (continued)

#### A9 Segment Information

The Group is organised into three main business units based on their activities, and has three reportable operating segments as follows:

- (i) Manufacturing and marketing of pharmaceutical products;
- (ii) Wholesale and distribution of pharmaceutical and healthcare products; and
- (iii) Corporate comprising investments in retail pharmacy business and properties and the provision of management services.

| OPERATING SEGMENTS         | Manufacturing and Marketing | Wholesale and Distribution | Corporate | Adjustments and        | GROUP     |
|----------------------------|-----------------------------|----------------------------|-----------|------------------------|-----------|
| PERIOD ENDED 30/09/2015    | RM'000                      | RM'000                     | RM'000    | eliminations<br>RM'000 | RM'000    |
| External revenue           | 15,936                      | 370,622                    | 6,053     | 17(1) 000              | 392,611   |
| Inter-segment revenue      | 59,482                      | 494                        | 15,464    | (75,440)               | -         |
| Total Revenue              | 75,418                      | 371,116                    | 21,517    | (75,440)               | 392,611   |
| Segment Results (external) | 21,809                      | 13,933                     | (5,448)   | (1,606)                | 28,688    |
| Finance costs              |                             |                            |           |                        | (11)      |
| Profit before tax          |                             |                            |           |                        | 28,677    |
| PERIOD ENDED 30/09/2014    | RM'000                      | RM'000                     | RM'000    | RM'000                 | RM'000    |
| External revenue           | 22,468                      | 347,690                    | 5,774     | -                      | 375,932   |
| Inter-segment revenue      | 54,715                      | 472                        | 24,869    | (80,056)               | -         |
| Total Revenue              | 77,183                      | 348,162                    | 30,643    | (80,056)               | 375,932   |
| Segment Results (external) | 23,232                      | 13,595                     | (2,208)   | (1,662)                | 32,957    |
| Finance costs              |                             |                            |           |                        | (4)       |
| Profit before tax          |                             |                            |           |                        | 32,953    |
| Segment assets             |                             |                            |           |                        |           |
| 30-Sep-2015                | 95,548                      | 251,139                    | 45,538    | (9,835)                | 382,390   |
| 31-Dec-2014                | 84,285                      | 225,472                    | 50,667    | (5,989)                | 354,435   |
| Segment liabilities        |                             |                            |           |                        |           |
| 30-Sep-2015                | (11,178)                    | (84,109)                   | (4,971)   | (7,243)                | (107,501) |
| 31-Dec-2014                | (9,270)                     | (73,223)                   | (4,056)   | (7,595)                | (94,144)  |

# A10 Significant Events After the Reporting Date

On 20 October 2015, the Group completed the disposal of two units of investment properties at Pusat Bandar Damansara, which were reclassified as Noncurrent assets held for sale at the carrying amount of RM 2,479,000. The net gain on disposal amounting to RM 2,550,000 will be reflected in the next quarterly report.

# A11 Changes in Group Composition

The Group did not undertake any business combinations, acquisitions or disposals of subsidiaries and long-term investments, restructuring or discontinuation of operations during the current quarter ended 30 September 2015.

#### A12 Property, plant and equipment

During the current quarter ended 30 September 2015, the Group acquired assets at a cost of RM 1,377,000 (30 September 2014: RM 1,950,000). There was no disposal of assets by the Group during the current quarter ended 30 September 2015. For the previous quarter ended 30 September 2014, assets with carrying amount of RM 2 were disposed of by the Group, resulting in a net gain on disposal of RM 99,000 recognised and included in other income in the statement of comprehensive income.

### A13 Capital Commitments

Capital commitments of property, plant and equipment not provided for in the financial statements as at 30 September 2015 are as follows:

|  | RM'000 |
|--|--------|
| Authorised capital expenditure approved and contracted for     | 390    |
| Authorised capital expenditure approved but not contracted for | 6,004  |
|  | 6,394  |



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# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

# A NOTES PURSUANT TO MFRS 134 FOR THE PERIOD ENDED 30 SEPTEMBER 2015 (continued)

# A14 Related Party Transactions

The Group does not have any significant transactions with related parties during the period ended 30 September 2015 in addition to the related party transactions disclosed in the audited financial statements for the year ended 31 December 2014.

#### A15 Fair value hierarchy

The Group uses the following level of fair value hierarchy for determining the fair value of its financial instruments carried at fair value.

|  | 30/09/2015 31/12/2014 |
|--|-----------------------|
| Financial assets:                        | RM'000 RM'000         |
|  | (Level 2)             |
| Derivatives - Forward currency contracts | 276 174               |

The Group classifies fair value measurement using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and

Level 3 – Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

There have been no transfers between the fair value hierarchy during the current interim period and financial year ended 2014.

# A16 Changes in Contingent liabilities or Contingent assets.

There were no contingent liabilities or contingent assets of the Group since the end of the last annual reporting date.



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# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

#### NOTES PURSUANT TO BURSA LISTING REQUIREMENTS: CHAPTER 9. APPENDIX 9B. PART A

# B1 Detailed Performance Analysis of Operating Segments of the Group

The Group's revenue for the third quarter of 2015 grew year on year by 5% to RM 128.3 million from RM 122.5 million for the same period last year. Year to date, the Group achieved revenue of RM 392.6 million, representing an increase of 4% over that in 2014.

Profit before tax of RM 7.7 million for the current quarter and RM 28.7 million for year to date is 25% and 13% lower than equivalent periods in 2014. This is due to recognition of the Group's share of associate's losses, higher cost of goods due to the weaker ringgit and stepped up expenditure for the development of new products and new international markets.

Core business operations performed in line with expectations, with consistent growth in revenue over 2014, supported by strong sales in Malaysia and Singapore, with year to date revenue growing 4% over 2014. Three new Group branded products were launched in the third guarter.

Revenue registered by the Group's associate Straits Apex Sdn Bhd in the third quarter grew 33% over that achieved in the second quarter. However, its profit before tax was depressed by unrealized foreign currency loss amounting to RM 2.6 million arising from the translation of liabilities denominated in foreign currencies. The Group's share of losses from Straits Apex Sdn Bhd amounted to RM 2.7 million for the first 9 months of 2015 and RM 0.67 million for the third quarter.

#### B2 Material changes in the profit before tax for the guarter

Profit before tax for the current guarter is RM 7.7 million, which is 15% lower than the RM 9.1 million achieved in the immediate preceding guarter. This is mainly attributed to a greater proportion of lower margin products in the sales mix in the current quarter, higher cost of goods due to the weaker ringgit and increased expenditure for the development of new products and international markets.

#### B3 Commentary

#### a Prospects

The prospects for the Group's core businesses of manufacturing, marketing and distribution of pharmaceuticals and consumer healthcare products remain good in the markets we operate and is expected to remain so in the medium term. There are no material changes to the outlook since the last reporting

The uncertainties in the Malaysian economy and persistent foreign currency volatility continues to make the operating environment challenging. Moving ahead, the Group will focus on measures to strengthen profit margins and improve operational efficiency while stepping up expenditure to develop new products and new international markets.

Barring unforeseen circumstances, the Board is of the opinion that the Group will perform satisfactorily in 2015.

#### b Progress to achieve forecast revenue or profit estimate

Not applicable.

# B4 Statement by the Board of Directors' opinion on the achievability of forecast revenue or profit estimate Not applicable.

#### B5 Profit Forecast /Profit Guarantee

Not applicable.

| B6 Income Tax Expense         | 3 MONTHS ENDED       |                      |                      | PERIOD ENDED         |  |  |
|-------------------------------|----------------------|----------------------|----------------------|----------------------|--|--|
|                               | 30/09/2015<br>RM'000 | 30/09/2014<br>RM'000 | 30/09/2015<br>RM'000 | 30/09/2014<br>RM'000 |  |  |
| In respect of current period: |                      |                      |                      |                      |  |  |
| Income tax                    | 2,270                | 2,805                | 8,358                | 8,704                |  |  |
| Deferred tax                  | (172)                | 85                   | (478)                | (252)                |  |  |
| Foreign tax                   | 95                   | 54                   | 221                  | 142                  |  |  |
|                               | 2,193                | 2,944                | 8,101                | 8,594                |  |  |
| In respect of prior period:   |                      |                      |                      |                      |  |  |
| Income tax                    | 140                  | (73)                 | 140                  | (73)                 |  |  |
| Deferred tax                  | -                    | -                    | -                    | -                    |  |  |
| Foreign tax                   | <u> </u>             | -                    | =                    | =                    |  |  |
|                               | 2,333                | 2,871                | 8,241                | 8,521                |  |  |

The effective tax rate for the current quarter and cumulative period was comparable with the statutory tax rate.



(Incorporated in Malaysia)

# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

# NOTES PURSUANT TO BURSA LISTING REQUIREMENTS: CHAPTER 9, APPENDIX 9B, PART A (continued)

#### B7 Status of Corporate Proposals

There were no corporate proposals announced but not completed as at 19th November 2015.

# B8 Group Borrowings and Debt Securities

|  | 30/09/2015 | 31/12/2014 |
|--|------------|------------|
| Current  | RM'000     | RM'000     |
| Secured obligations under finance lease  | 13         | 11         |
| Non-current Non-current  |            |            |
| Secured obligations under finance lease  | 27         | 33         |
| Total  | 40         | 44         |
| Obligations under finance lease denominated in foreign currency as at 30 September 2015: | SGD'000    | SGD'000    |
| Singapore Dollars  | 13         | 16         |

The Group does not have any current or non-current debt securities denominated in Ringgit Malaysia or foreign currency as at 30 September 2015.

### B9 Material Litigation

There is no pending material litigation at the date of this report.

# B10 Dividend Payable

- a The interim single-tier dividend of 5.0 sen per share in respect of the financial year ending 31 December 2015 which was declared by the Board of Directors in the previous quarter has been paid on 30th September 2015. (Year 2014: Interim single-tier dividend of 3.5 sen per share paid on 30th September 2014).
- b The total dividend declared and paid to-date in the current financial year is 5.0 sen per share. (Year 2014: Single-tier dividend of 3.5 sen per share).

#### B11 Earnings per share

The following reflect the profit and share data used in the computation of basic and diluted earnings per share:

| The following follows are prometrial order data about in the c | , | 3 MONTHS ENDED |            | PERIOD ENDED |            |
|--|---|----------------|------------|--------------|------------|
|  | _                                       | 30/09/2015     | 30/09/2014 | 30/09/2015   | 30/09/2014 |
| Basic Earnings per share Profit after tax                      | RM'000                                  | 5,381          | 7,382      | 20,430       | 24,342     |
| Weighted average number of ordinary shares in issue            | '000                                    | 117,146        | 117,146    | 117,146      | 117,146    |
| Basic earnings per share                                       | sen                                     | 4.59           | 6.30       | 17.44        | 20.78      |
| <u>Diluted Earnings per share</u><br>Profit after tax          | RM'000                                  | 5,381          | 7,382      | 20,430       | 24,342     |
| Weighted average number of ordinary shares in issue            | '000                                    | 117,146        | 117,146    | 117,146      | 117,146    |
| Diluted earnings per share                                     | sen                                     | 4.59           | 6.30       | 17.44        | 20.78      |



(Incorporated in Malaysia)

# INTERIM FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (THE FIGURES HAVE NOT BEEN AUDITED)

B NOTES PURSUANT TO BURSA LISTING REQUIREMENTS: CHAPTER 9, APPENDIX 9B, PART A (continued)

#### **B12** Derivative Financial Instruments

a The Group's derivative financial instruments as at 30 September 2015 are as follows -

| Type of Derivatives        | Contract /      | Changes in Fair Value |             |
|----------------------------|-----------------|-----------------------|-------------|
| Forward Currency Contracts | Notional Amount | Assets                | Liabilities |
|                            | RM'000          | RM'000                | RM'000      |
| Less than 1 year           |                 |                       |             |
| Sale of goods              | 4,005           | 312                   | =           |
| Purchase of goods          | (1,158)         | -                     | (36)        |
|                            | 2,847           | 312                   | (36)        |

- b The Group does not anticipate any market or credit risks arising from these derivatives.
- c The net cash requirements relating to these contracts was RM 2,847,000.
- d There have been no changes since the end of the previous financial year in respect of the following:
  - (i) the types of derivative contracts entered into and the rationale for entering into such contracts, as well as the expected benefits accruing from these contracts:
  - (ii) the risk management policies in place for mitigating and controlling the risks joint venture / associate with these derivative contracts; and
  - (iii) the related accounting policies.

#### B13 Fair Value Changes of Financial Liabilities

As at 30 September 2015, the Group does not have any significant financial liabilities measured at fair value through profit or loss other than the disclosure in note A15.

| B14 Realised and Unrealised Profits/Losses Disclosure        | 30/09/2015<br>RM'000 | Year ended<br>31/12/2014<br>RM'000 |
|--|----------------------|------------------------------------|
| Total retained earnings of the Group:                        |                      |                                    |
| Realised   | 171,612              | 159,516                            |
| Unrealised   | (2,376)              | (2,597)                            |
|  | 169,236              | 156,919                            |
| Total share of results of a joint venture:                   |                      |                                    |
| Realised   | (694)                | (694)                              |
| Total share of results of an associate:                      |                      |                                    |
| Realised   | (1,905)              | 835                                |
|  | 166,637              | 157,060                            |
| Less: Consolidation adjustments                              | (20,485)             | (18,452)                           |
| Total Group's retained earnings as per consolidated accounts | 146,152              | 138,608                            |

# B15 Auditors' report on preceding annual financial statements

The Auditors' report on the Group's financial statements for the year ended 31 December 2014 was not qualified.

# Authorisation for issue

The interim financial statements have been approved for issue in accordance with a resolution of the Board of Directors dated 26th November 2015.